YOUR FULFILMENT PARTNER IN RUSSIA

Same-day order dispatch in Russia. At below-market rates.

A warehouse in St. Petersburg for manufacturers and sellers on Ozon, Wildberries, Yandex Market and other marketplaces. **FBS orders received by 14:00 are handed over to the marketplace the same day**; we prepare FBO shipments and handle returns free of charge. VAT invoicing, no minimum volume.

50 ₽
per FBS order picked and packed, dispatched daily

14:00
order cut-off — same-day hand-over to the marketplace

0 ₽
returns collection, inspection, storage and disposal

600 m²
warehouse with racking and a loading ramp; full trucks accepted

Our rates vs. the market

SERVICE	PAPSPB	MARKET*
FBS order picking and packing	**50 ₽**	50–150 ₽
Storage, per pallet space per day	**50 ₽**	95–200 ₽
Receiving, labelling and packing, per unit	**15 ₽**	15–40 ₽
Returns processing, per unit	**0 ₽**	15–40 ₽
Shipment booking in the marketplace account	**0 ₽**	up to 1,500 ₽
Minimum monthly fee	**none**	from 5,000 ₽

* Typical ranges from published price lists of fulfilment operators in St. Petersburg and Moscow, November 2026. ₽ = Russian rouble (RUB).

Why partner with us

01
Same-day FBS
Orders received by 14:00 reach the marketplace the same day — no late-shipment penalties.

02
No minimum volume
Any volume, from a single carton to a full truck. You pay only for the operations performed.

03
Small and oversized goods
We handle a wide range of product categories and tailor terms to your assortment.

04
Cargo pickup
We collect your goods from your warehouse or your supplier and bring them to ours.

05
Customs support
We assist with the paperwork for customs clearance of your shipments into Russia.

06
Returns at no charge
We collect returns, inspect them for defects, store and dispose of them — free of charge.

How to get started

1 Enquiry
We discuss your products, volumes and operating model.

2 Agreement
We fix rates and terms of cooperation in a contract.

3 Inbound
You deliver the goods to us — or we pick them up.

4 Dispatch
We ship FBS orders daily and prepare FBO shipments.

Full price list

All prices are in Russian roubles (₽, RUB). VAT invoicing.
No minimum volume and no minimum monthly fee.

FBS — ORDER FULFILMENT, DAILY DISPATCH

Pick and pack — small item	**50 ₽** / order
Pick and pack — oversized item	**100 ₽** / order
Delivery to the marketplace daily; orders by 14:00 — same day	**300 ₽** / carton
Delivery to the marketplace	**500 ₽** / pallet

FBO — SHIPMENT PREPARATION

Turnkey unit preparation receiving, barcode label, polybag packing	**15 ₽** / pc
Pallet building	**300 ₽** / pallet
Carton 60×40×40 cm	**110 ₽** / pc
Shipment booking in the marketplace account	**free**
Delivery to a marketplace warehouse St. Petersburg and region; other regions on request	**500 ₽** / pallet

STORAGE

First 7 days	**free**
Storage	**50 ₽** / pallet space / day

RETURNS

Returns collection	**free**
Visual defect inspection	**free**
Storage and disposal of returns	**free**

RECEIVING

Receiving with piece count	**3 ₽** / pc
Receiving by carton, no piece count	**20 ₽** / carton
Receiving by pallet	**150 ₽** / pallet

INSPECTION, LABELLING, PACKING

Visual defect inspection	**5 ₽** / pc
Detailed inspection apparel, footwear, electronics	**from 20 ₽** / pc
Barcode label materials included	**4 ₽** / pc
“Chestny ZNAK” mandatory marking code application and scanning	**5 ₽** / pc
Polybag / zip-lock packing materials included	**8 ₽** / pc
Bubble-wrap packing	**15 ₽** / pc
Kitting (set assembly)	**10 ₽** / set
Sorting by size and colour	**3 ₽** / pc

LOGISTICS AND DOCUMENTS

Cargo pickup within St. Petersburg up to 1 m³; larger volumes quoted individually	**from 1,000 ₽**
Customs documentation support	on request

Individual terms. For large volumes, regular shipments and long-term cooperation we offer special rates. **We welcome your counter-proposals on the terms of cooperation.**

Let’s discuss cooperation

Send us your products and volumes for a quotation.

PHONE **+7 902 960-73-11**
TELEGRAM t.me/Papspb
E-MAIL d89535932332@gmail.com
WEBSITE papspb.ru
WAREHOUSE Devyatogo Yanvarya Ave. 18/2, St. Petersburg, Russia
HOURS daily 10:00–22:00 (Moscow time)

TELEGRAM

FBS — your stock is kept at our warehouse and each order is shipped to the marketplace as it is placed. FBO — stock is delivered in bulk to the marketplace’s own warehouses.